



How to make a successful proposal: hints and tips

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Info Day - Research and Very Large Scale
Demonstrations Call for Proposals H2020-SESAR-
2016-2

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Founding Members



EUROPEAN UNION



EUROCONTROL

1. FINDING INFORMATION

Available Information

All relevant call documentation is available on the [Participant Portal](#):



The screenshot displays the 'Participant Portal' for the European Commission's Research & Innovation. The header includes the European Commission logo and the text 'RESEARCH & INNOVATION Participant Portal'. A breadcrumb trail reads: 'European Commission > Research & Innovation > Participant Portal > Opportunities'. The navigation bar contains links for 'HOME', 'FUNDING OPPORTUNITIES', 'HOW TO PARTICIPATE', 'EXPERTS', 'SUPPORT', a search bar, and 'LOGIN'/'REGISTER' buttons. On the left, a sidebar titled 'EU Programmes 2014-2020' lists 'Search Topics', 'Updates', 'Calls', 'H2020', and '3rd Health Programme'. The main content area features a highlighted call: 'CALL: SESAR 2020 EXPLORATORY RESEARCH AND VERY LARGE SCALE DEMONSTRATIONS OPEN CALL'. Below this, it provides the call identifier 'H2020-SESAR-2016-2' and the publication date '15 December 2016'. A link for 'Call budget overview' is also present. At the bottom, a section for 'Horizon 2020' lists the pillar as 'Societal Challenges', the work programme year as 'H2020-JTI-SESAR-2016', and the work programme part as 'SESAR Work Plan 2016', with a link to the 'H2020 website'.

European Commission

RESEARCH & INNOVATION

Participant Portal

European Commission > Research & Innovation > Participant Portal > Opportunities

HOME FUNDING OPPORTUNITIES HOW TO PARTICIPATE EXPERTS SUPPORT Search LOGIN REGISTER

EU Programmes 2014-2020

Search Topics

Updates

Calls

H2020

3rd Health Programme

Call budget overview

CALL: SESAR 2020 EXPLORATORY RESEARCH AND VERY LARGE SCALE DEMONSTRATIONS OPEN CALL

Call identifier: H2020-SESAR-2016-2

Publication date: 15 December 2016

Horizon 2020

Pillar: Societal Challenges

Work Programme Year: H2020-JTI-SESAR-2016

Work Programme Part: [SESAR Work Plan 2016](#)

[H2020 website](#)

Available Information

Click on any of the topics



Topic: [SESAR-ER3-01-2016: Knowledge Transfer Network \(KTN\)](#)

Open

Publication date: 15 December 2016

Types of action: CSA Coordination and support action

DeadlineModel: single-stage

Opening date: 15 December 2016

Deadline: 11 May 2017 17:00:00

Time Zone : (Brussels time)

Topic conditions and documents

+ More

Please read carefully all provisions below before the preparation of your application.



Expand here

Here you find all
relevant
documentation



8. SJU Additional documents:

[ER/VLD Call Technical Specifications](#)

[SJU Annual Work Programme](#)

[ATM Master Plan](#)

[Project Execution Guidance for SESAR 2020 Exploratory Research \(ER3\)](#)

[Horizon 2020 Rules for Participation](#)

[Horizon 2020 Regulation of Establishment](#)

[Horizon 2020 Specific Programme](#)

Finding Support



The screenshot shows the 'RESEARCH & INNOVATION Participant Portal' website. The header includes the European Commission logo and navigation tabs: HOME, FUNDING OPPORTUNITIES, HOW TO PARTICIPATE, EXPERTS, and SUPPORT. A search bar is located on the right. The 'SUPPORT' dropdown menu is open, displaying the following links: H2020 Online Manual, Research Enquiry Service, Enterprise Europe Network, National Contact Points, Glossary, FAQ, IT Helpdesk, Other Help Services, Terms and Conditions, What's New, and APIs. The main content area features a sidebar with 'EU Programmes 2014-2020' (H2020, 3rd Health Programme, Asylum, Migration and Integration Fund, Consumer Programme, COSME, Internal Security Fund - Borders) and a central section for 'CALL: SESAR 2020 EXPLORATORY RESEARCH' with details on the call identifier and publication date.

RESEARCH & INNOVATION
Participant Portal

European Commission > Research & Innovation > Participant Portal > Opportunities

HOME FUNDING OPPORTUNITIES HOW TO PARTICIPATE EXPERTS SUPPORT Search

EU Programmes 2014-2020

Search Topics

Updates

Calls

H2020

3rd Health Programme

Asylum, Migration and Integration Fund

Consumer Programme

COSME

Internal Security Fund - Borders

CALL: SESAR 2020 EXPLORATORY RESEARCH
Call identifier: H2020-SESAR-2016-2
Publication date: 15 December 2016

Horizon 2020
Pillar: Societal Challenges
Work Programme Year: H2020-2021
Work Programme Part: SESAR

Call summary
The deadline for the call H2020-SESAR-2016-2 is 15 December 2016.

SUPPORT

- H2020 Online Manual
- Research Enquiry Service
- Enterprise Europe Network
- National Contact Points
- Glossary
- FAQ
- IT Helpdesk
- Other Help Services
- Terms and Conditions
- What's New
- APIs

Finding support /2

Get support

SESAR JU Call Helpdesk: info-call@sesarju.eu

Read all relevant documentation on the Participant Portal – and in particular Topic conditions and documents

Consult the guidance on proposal submission in the H2020 online manual:

http://ec.europa.eu/research/participants/docs/h2020-funding-guide/grants/applying-for-funding/submit-proposals_en.htm

Send your questions to the SESAR JU Call Helpdesk:
info-call@sesarju.eu

2. PREPARING YOUR PROPOSAL

READ the Admissibility conditions

To be considered admissible, a proposal must be:

(a) Submitted in the electronic submission system before the deadline given in the call conditions;

(b) Readable, accessible and printable.

- Incomplete proposals may be considered inadmissible.
- Proposals shall include a **draft plan for the exploitation and dissemination of the results**
- Page limits will apply to proposals

Electronic submission

What you need?

- ECAS password
- Participant identification code (PIC)

Prepare proposal

- Online for structured part – Administrative forms
- Upload non structured parts – Technical annex – pdf file

Validation checks!

Submit the proposal BEFORE the deadline

DO NOT WAIT FOR THE LAST MINUTE

Submission failure rate : approx. 1%

Only reason for failure: waiting until the last minute

- technical problems
- starting the upload too late
- trying to reach the helpdesk 5 minutes before the deadline

(successful) Electronic submission

- Each submission overwrites the previous one
- Make an early submission to check out the procedure and your proposal
- Make your final submission in good time
 - Check again (all documents) and if needed resubmit a correct version

Some Lessons learnt in H2020

- Increased emphasis on innovation (close to market solutions)
- Participation from industry in consortia is highly valued
- Impact pursued on different, equally important, levels
- Need for use of metrics to quantify impact

In summary

- Make sure that you are very familiar with the topic description and call conditions
- Cover ALL evaluation criteria and subcriteria
- Plan resources adequately and in line with the objectives to achieve
- Do not forget the importance of dissemination activities
 - Be innovative
 - Justify when your deliverables are confidential



Thank you very much
for your attention!



Founding Members

